Operations and Maintenance Expense Analysis

| Expenses (projected with 3\% inflation rate from 2024 and beyond) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounting | Audit | County Treasurers Fee $(1.5 \%)$ | SDA Dues | District Management | Insurance | Legal | Miscellaneous | Website | Election | Stormwater | Utilities - Paid to HOA | Landscape Maintenance | Contingency | Total Expenses |
| 8,165.00 |  |  | 267.00 |  | 2,235.00 | 10,820.00 | 4.00 |  | 1,531.00 |  |  |  |  | 23,022.00 |
| 8,000.00 |  |  | 355.00 |  | 3,108.00 | 13,642.00 |  |  |  |  |  |  |  | 25,105.00 |
| 28,436.00 | 3,000.00 | 29.00 | 300.00 |  | 2,510.00 | 17,417.00 |  |  | 1,077.00 |  |  |  |  | 52,769.00 |
| 30,219.00 | 3,250.00 | 74.00 | 305.00 |  | 2,519.00 | 11,541.00 |  |  |  |  |  |  |  | 47,908.00 |
|  | 6,354.50 | 159.54 | 310.31 | 32,752.06 | 5,090.00 | 22,094.42 | 58.00 |  | 1,829.11 | 238.93 | 28.79 |  |  | 68,915.66 |
|  | 9,325.00 | 186.00 | 400.00 | 24,000.00 | 3,000.00 | 5,000.00 |  | 150.00 | 2,500.00 | 2,000.00 | 17,800.00 | 8,200.00 | 3,132.50 | 75,693.50 |
|  | 9,604.75 | 191.58 | 412.00 | 24,720.00 | 3,090.00 | 5,150.00 |  | 154.50 | 2,575.00 | 2,000.00 | 6,180.00 | 8,446.00 | 2,615.78 | 65,139.61 |
|  | 9,892.89 | 197.33 | 424.36 | 25,461.60 | 3,182.70 | 5,304.50 |  | 159.14 | 2,652.25 | 2,000.00 | 6,365.40 | 8,699.38 | 2,691.25 | 67,030.79 |
|  | 10,189.68 | 203.25 | 437.09 | 26,225.45 | 3,278.18 | 5,463.64 |  | 163.91 | 2,731.82 | 2,000.00 | 6,556.36 | 8,960.36 | 2,768.99 | 68,978.72 |
|  | 10,495.37 | 209.34 | 450.20 | 27,012.21 | 3,376.53 | 5,627.54 |  | 168.83 | 2,813.77 | 2,000.00 | 6,753.05 | 9,229.17 | 2,849.06 | 70,985.08 |
|  | 10,810.23 | 215.62 | 463.71 | 27,822.58 | 3,477.82 | 5,796.37 |  | 173.89 | 2,898.19 | 2,000.00 | 6,955.64 | 9,506.05 | 2,931.53 | 73,051.63 |
|  | 11,134.54 | 222.09 | 477.62 | 28,657.26 | 3,582.16 | 5,970.26 |  | 179.11 | 2,985.13 | 2,000.00 | 7,164.31 | 9,791.23 | 3,016.47 | 75,180.18 |
|  | 11,468.57 | 228.76 | 491.95 | 29,516.97 | 3,689.62 | 6,149.37 |  | 184.48 | 3,074.68 | 2,000.00 | 7,379.24 | 10,084.97 | 3,103.97 | 77,372.59 |
| Former expense for Management, no longer used under WSDM. | Actual contract expense for 2022 with a $3 \%$ inflation each year thereafter. | Actual expense for 2022 with a $3 \%$ inflation each year thereafter. | Actual expense for 2022 with a 3\% inflation each year thereafter. | New expense for Management, as WSDM provides services above and beyond accounting. | Actual contract expense for 2022 with a 3\% inflation each year thereafter. | Budgeted figure for 2023 with a 3\% inflation each year thereafter. | Neither budgeted nor projected, but included to ensure all expenses are accounted for. | New expense for website \& website maintenance to comply with changes is Statute. | Reduced expenses from 2023 budgeted figure of $\$ 10,000$ with a $3 \%$ inflation $y$ each year thereafter. | Inflation not applied as cost per acre will remain steady year-toyear. | One-time payment of \$11,800 unbudgeted reimbursement to be paid to the HOA in 2023, $\$ 6,000$ baseline budget and 3\% inflations each year thereafter. | Actual contract expense for 2023 with a 3\% inflation each year thereafter. | New expense not previously budgeted for unanticipated expenses going forward. | Total expenses from all categories. |

Operations and Maintenance Income Analysis

| Development |  |  |  | Revenue |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tax Collection Year | Homes at End of Year | Assessed Valuation | O\&M Mill Levy | Total Revenue | Total Expenses | Total Shortfall in Revenue | Developer Advance Revenue | Running Total Developer Contributions |
| 2018 (actual) | 0 | \$ 534,190.00 | 5.566 | \$ | \$ 23,022.00 | \$ 23,022.00 | \$ 19,323.00 | \$ 19,323.00 |
| 2019 (actual) | 0 | \$ 417,340.00 | 5.566 | \$ | \$ 25,105.00 | \$ 25,105.00 | \$ 20,528.00 | \$ 39,851.00 |
| 2020 (actual) | 0 | \$ 329,650.00 | 5.566 | \$ 2,123.00 | \$ 52,769.00 | \$ 50,646.00 | \$ 56,940.00 | \$ 96,791.00 |
| 2021 (actual) | 0 | \$ 884,080.00 | 5.566 | \$ 5,513.00 | \$ 47,908.00 | \$ 42,395.00 | \$ 32,045.00 | \$ 128,836.00 |
| 2022 (actual) | 64 | \$ 1,894,040.00 | 5.566 | \$ 12,185.98 | \$ 68,915.66 | \$ 56,729.68 | \$ 69,532.92 | \$ 198,368.92 |
| 2,023.00 | 74 | \$ 2,165,260.00 | 5.721 | \$ 13,006.70 | \$ 75,103.50 | \$ 62,096.80 | \$ 65,000.00 | \$ 263,368.92 |
| 2,024.00 | 98 | \$ 2,982,206.75 | 11.442 | \$ 33,439.96 | \$ 65,139.61 | \$ 31,699.64 | \$ | \$ 263,368.92 |
| 2,025.00 | 110 | \$ 3,347,374.92 | 11.442 | \$ 37,534.65 | \$ 67,030.79 | \$ 29,496.14 | \$ | \$ 263,368.92 |
| 2,026.00 | 110 | \$ 3,481,269.92 | 11.442 | \$ 39,036.04 | \$ 68,978.72 | \$ 29,942.68 | \$ | \$ 263,368.92 |
| 2,027.00 | 110 | \$ 3,481,269.92 | 11.442 | \$ 39,036.04 | \$ 70,985.08 | \$ 31,949.04 | \$ | \$ 263,368.92 |
| 2,028.00 | 110 | \$ 3,620,520.71 | 11.442 | \$ 40,597.48 | \$ 73,051.63 | \$ 32,454.15 | \$ | \$ 263,368.92 |
| 2,029.00 | 110 | \$ 3,620,520.71 | 11.442 | \$ 40,597.48 | \$ 75,180.18 | \$ 34,582.70 | \$ | \$ 263,368.92 |
| 2,030.00 | 110 | \$ 3,765,341.54 | 11.442 | \$ 42,221.38 | \$ 77,372.59 | \$ 35,151.21 | \$ | \$ 263,368.92 |
| Actual figures included up to now, projected future figures are subject to change. | Assumes Filing 4 completion in 2024 \& Filing 5 completion in 2025. | Assumes a 4\%  <br> increase in  <br> property values  <br> with each  <br> biannual County  <br> evaluation.  | Assumes <br> Homeowner <br> Control of the <br> Board in 2023 <br> allowing an <br> increase from 5- <br> 10 mills. | Assumes 98\% property tax collection rate on average. | Assumes staying within budget with a 3\% inflation factor year over year. | Total Expenses less total Revenue. | Contributions made by the Developer each year since inception. | Running total contributions made by the Developer. |


| Anticipated Home Count |  |  | Calculations assume homeowner control of the Board in 2023 |
| :---: | :---: | :---: | :---: |
| Filing 1 | 50 | Paired Homes |  |
| Filing 3 | 24 | duplex \& triplex |  |
| Filing 4 | 24 | duplex \& triplex | Calculations assume Filing 4 is completed in 2024 |
| Filing 5 | 12 | triplex | Calculations assume Filing 5 is completed in 2025 |
| Total Homes | 110 |  |  |


| Fees |  |  |  |  | Fees Per Home |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Landscape / Water Fee Expenses | Applicable Percent | Management Percent Qualifying Fee Expenses | Legal Percent Qualifying Fee Expenses | Total Qualifying <br> Fee Expenses | O\&M Fees | Annual Fee Per Home | Monthly Fee Per Home |
| \$ | 0.000\% | \$ | \$ | \$ | \$ | \$ | \$ |
| \$ | 0.000\% | \$ | \$ | \$ | \$ | \$ | \$ |
| \$ | 0.000\% | \$ | \$ | \$ | \$ | \$ | \$ |
| \$ | 0.000\% | \$ | \$ | \$ | \$ | \$ | \$ |
| \$ 267.72 | 1.903\% | \$ 623.23 | \$ 420.43 | \$ 1,311.38 | \$ | \$ | \$ |
| \$ 28,000.00 | 59.966\% | \$ 14,391.72 | \$ 2,998.28 | \$ 57,190.00 | \$ 57,190.00 | \$ 772.84 | \$ 64.40 |
| \$ 16,626.00 | 47.140\% | \$ 11,652.94 | \$ 2,427.70 | \$ 30,706.64 | \$ 30,706.64 | \$ 313.33 | \$ 26.11 |
| \$ 17,064.78 | 47.056\% | \$ 11,981.26 | \$ 2,496.10 | \$ 31,542.13 | \$ 31,542.13 | \$ 286.75 | \$ 23.90 |
| \$ 17,516.72 | 46.975\% | \$ 12,319.35 | \$ 2,566.53 | \$ 32,402.60 | \$ 32,402.60 | \$ 294.57 | \$ 24.55 |
| \$ 17,982.23 | 46.895\% | \$ 12,667.51 | \$ 2,639.06 | \$ 33,288.80 | \$ 33,288.80 | \$ 302.63 | \$ 25.22 |
| \$ 18,461.69 | 46.818\% | \$ 13,026.04 | \$ 2,713.76 | \$ 34,201.49 | \$ 34,201.49 | \$ 310.92 | \$ 25.91 |
| \$ 18,955.54 | 46.743\% | \$ 13,395.27 | \$ 2,790.68 | \$ 35,141.49 | \$ 35,141.49 | \$ 319.47 | \$ 26.62 |
| \$ 19,464.21 | 46.670\% | \$ 13,775.50 | \$ 2,869.90 | \$ 36,109.61 | \$ 36,109.61 | \$ 328.27 | \$ 27.36 |
| Total expenses directly applicable to Maintenance Services provided. | Total expenses for Maintenance Services as a percentage of the total expenses, Applicable Percent. | Applies the Applicable Percent to the annual Management expenses. | Applies the Applicable Percent to the annual Legal expenses. | Direct expenses for Maintenance Services + Applicable Percent of Management Fees + Applicable Percent of Legal Fees. | Culminating fees for 2022 \& 2023 since fees were not in place previously. | O\&M Fees divided by the total number of occupied homes each year. | Annual Fee Per Home divided into 12 monthly payments. |

